

COFFEE PROGRAMS

COFFEE FROM COFFEE EXPERTS



WORK WITH PRODUCERS



BUY THE BEANS



ROAST THE COFFEE



TAILOR THE PROGRAM



DELIVER AND SERVICE



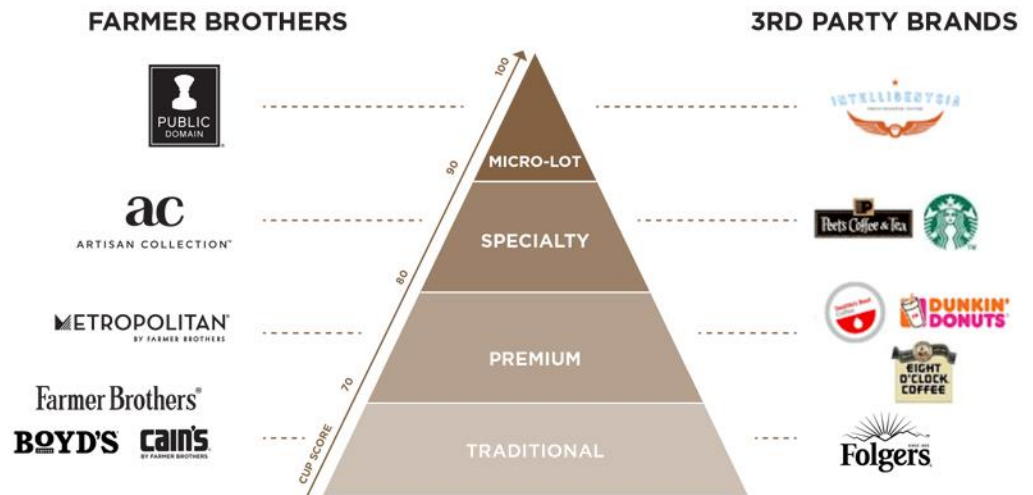
INNOVATE WITH PARTNERS



TRAIN ALL YOUR PEOPLE

COFFEE PORTFOLIO

Using small batch, large batch and continuous roasting processes in parallel, we achieve exceptional consistency and quality control over multiple tiers.



DISPENSED BEVERAGE PROGRAM



	AVAILABLE PRODUCTS
CAPPUCCINO AND COCOA	<ul style="list-style-type: none"> • Creamy mouthfeel with no aftertaste • Pre-made mixes that deliver quality, convenience and consistency
ICED COFFEE	<ul style="list-style-type: none"> • Made with 100% Arabica Coffee, real dairy and sugar • Iced coffee is on trend
COLD BREW COFFEE	<ul style="list-style-type: none"> • Made with 100% Specialty Arabica Coffee • Naturally sweet and very smooth
ICED TEA/HOT TEA	<ul style="list-style-type: none"> • Award winning Iced tea varieties • Large leaf and Botanical blends • Consumers prefer FB Iced Tea
LIQUID COFFEE	<ul style="list-style-type: none"> • On-demand coffee system


COMPLETE THE CUP: We offer a complete line of paper products, sugars, sweeteners, and creamers to help you keep your customers happy and coming back for more.

SUSTAINABILITY – VERTICALLY INTERGRATED


OUR SUSTAINABILITY PROGRAMS

Environmental and social responsibility is part of our company culture.


ENVIRONMENTAL




First roaster in the Northwest to be LEED® Silver Certified



100% of our electricity is offset by renewable energy credits, part of our ongoing carbon footprint reduction strategy



First coffee-focused company to set Science-Based Carbon Reduction targets in line with the SBTi guidelines to limit global warming to 1.5 degrees C.



Certified USDA and OCIA coffees from all major growing regions, including blends and single origins.

SOCIAL



Innovative direct trade program pays farmers more for quality.



Strong partnership with Fair Trade USA, offering a wide range of single origins and blends. Ethical consumers place emphasis here.



Active participation and supporter of charities that work to provide meals and comfort to families, including Feeding America and Ronald McDonald House Charities



Industry collaboration to help address some of the coffee growing communities most pressing issues, such as farmworkers rights and food security.

MERCHANDISING



Merchandising materials such as wraps, ID Tags and POS are available for purchase on an a la carte basis.

PROGRAM FEES

INVOICE AMOUNT	DELIVERY CHARGE
Invoices (\$0-\$100)	\$45
Invoices (\$100-\$250)	\$30
Invoices (\$250+)	FREE

SERVICE PROGRAM

- Flat service fee of \$75.00 per service call
- Installation of equipment is no charge



HOW TO GET STARTED

- A Farmer Brother representative will evaluate each site location with the help of an on-site director prior to ordering equipment. During the meeting, the appropriate equipment needs will be determined based on volume demands.
- Timeline from initial approval to installation is 4-6 weeks.
- Farmer Brothers will work with the location to determine equipment needs based on previous usage, customer counts and traffic patterns.

Contact Carissa Barden at (608) 213-2022 or cbarden@farmerbros.com for a program review and quote

EQUIPMENT

SAMPLE EQUIPMENT PACKAGES



SINGLE SERVE/LOW VOLUME

EQUIPMENT

- Grindmaster RC 400
- Bunn MCO
- Wilbur Curtis TLP (*Lowprofile Airpot Brewer*)



LOW VOLUME

EQUIPMENT

- Wilbur Curtis D500 (*Single Airpot Brewer*)
- Wilbur Curtis D1000 (*Dual Airpot Brewer*)



MEDIUM VOLUME

EQUIPMENT

- Wilbur Curtis Gemini (*Single & Dual 1.5 Gallon Heated Shuttle Brewer*)
- Wilbur Curtis TP15S & TP15T (*Single & Dual 1.5 Gallon Thermal Brewer*)
- Folgers NG300 (*Liquid Coffee Brewer*)



HIGH VOLUME

EQUIPMENT

- Wilbur Curtis OMGT10 (*Twin 3 Gallon Thermal Brewer*)
- Wilbur Curtis RU300 (*Twin 3 Gallon Coffee Urn*)
- Wilbur Curtis RU600 (*Twin 6 Gallon Coffee Urn*)
- Wilbur Curtis RU1000 (*Twin 10 Gallon Coffee Urn*)
- Folgers HV3 High Volume liquid brewer (*Bunn*)

Brand may vary based on availability.

All brewing equipment is provided on loan, and based on minimum volumes. Equipment package will be based on reported volume.

Shuttle placement: Shuttles and airpots will be placed free on loan (based on volume requirements) with initial set up. Annual replacement will be limited to 10% annually. If additional shuttles are required they will be placed as a purchased item.